



# TEENEX INTERNATIONAL

INTERNATIONAL MARKETING SERVICES

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*“We are grateful to **Mr. Jagat Singh Bhutoria** for his involvement in our efforts. We owe our formation and growth to his vision, inspiration, guidance and help. We have been working together since seven yrs. now and we look forward to his continued association with our company with the spectre of a future bright and brighter ahead.”*



# What Next - Our Voice

## TEENEX INTERNATIONAL

(Technology, Enterprise, Experience)

**What Next embodies** our consistent and Continuous quest for growth, where the germinal seeds of novel ideas for tomorrow's horizon germinates from the fertile soil of past experiences. This experiential wisdom guides us to navigate the complexities of our present endeavors while concurrently illuminating novel avenues for growth and expansion.

**What Next** is an incarnate manifestation of our unwavering commitment to realizing a bright future for all our stakeholders. This phrase is not a mere nomenclature or quotation but an important and significant, philosophical paradigm that propels us to explore the uncharted and unknown.

It galvanizes us to subject all our activities, actions, products and methodologies to rigorous evaluation, fostering an environment conducive to out-of-the-box thinking and creativity.

**What Next** as a dynamic concept informs our strategic thinking, presents diverse strategic options, and facilitates the selection of the most optimal choice for future endeavors.

**What Next** is an enduring testament to our organization 's passion for pioneering progress, its commitment to excellence, and its relentless pursuit of a future brighter and brighter ahead l.

***“What Next is our pranam to the almighty in all his glorious manifestations”.***

**Teenex** We are a marketing service company promoted by the employees of **TEENEX ENGINEERS**, a marketing service company focused on steel industry with the objective of taking over the business of **TEENEX ENGINEERS**.

We are overjoyed to unveil the first issue of our newsletter, marking an exciting milestone in our company's journey so far. The company started with a small nucleus team, driven by a passion for growth and a commitment to success and growth.

Presently, the company has blossomed into a dynamic ten-member group, each with distinctive expertise and experience.

### **GROWTH AND DEVELOPMENT:**

We have outgrown the initial objective and have successfully diversified our product and service offerings, emerging as a robust multi-technology and multi-production company that offers a diverse range of solutions to cater to our customers' advancing needs.

Throughout this growth, our focus on exceptional service has remained unwavering. The strategic initiative underscores our company's unwavering commitment to employee development, growth and excellence through training, discussion, and participation in various programs.

To foster excellence and expertise within our team, two of our key personal has been trained at our principal plant in **ITALY**. This initiative is ongoing, and we anticipate that more personals will benefit from this enriching experience in the near future.

### **We Salute Our Esteemed Customers:**

We would like to take this opportunity to express our heartfelt gratitude and sincere thanks to our esteemed customers:

- **Tata Steel Ltd. Jamshedpur Works**
- **Tata Steel Ltd. Kalinganagar**
- **Tata Steel Ltd. Angul**
- **Tata Steel Ltd. NINL Jajpur**
- **Tata Steel Ltd. Gamharia**
- **Tata Steel Ltd. Meramandali**
- **AMNS Steel India Ltd. Hazira**
- **JSW Steel Ltd. Vidyanagar**
- **JSW Steel Ltd. Dolvi**
- **JSW Steel Ltd. Jharsuguda**
- **JSW Steel Ltd. Salem**
- **JSPL Ltd. Angul**
- **JSPL Ltd. Raigarh**
- **JSL Ltd. Jajpur**
- **Sunflag Iron & Steel Co. Ltd.**
- **SAIL**
- **Tata Steel Ltd. Mines**
- **Samco Cranes Pvt. Ltd. Mumbai**

Your trust and continued support have been the driving force behind our success.

Your patronage is the lifeblood of our organization, and we are deeply thankful for the confidence you have placed in us.

We value your feedback, suggestions and ideas as we continually strive to improve and innovate to better serve your needs. As we move forward, we remain committed to our core values of quality, integrity and customer satisfaction.

### ***Important Goals:***

We are constantly striving to be independent in our efforts and have scored insignificant goals in this direction.

We have successfully acquired the specialized skill set, technical expertise, and hands-on experience necessary for the commissioning of "ROBOTORQUE ELECTRODE ADDITION SYSTEMS".

This significant milestone was achieved through dedicated efforts and rigorous training, enabling our team to develop a comprehensive understanding of these complex systems.

Our people have commissioned these systems in three plants with satisfactory performance.

We have pioneered the introduction of safety and logo projectors in steel industry. These projectors have become a standard fixture of "EOT CRANES" in the steel industry.

We specialize in sound proofing and control rooms in steel industry. We have already executed a number of projects for sound proofing of control rooms.

We have successfully designed and installed a custom-built soundproof booth engineered to provide optimal acoustics and minimize noise to facilitate easy conversation in most noisy environments.

We started as a company providing services to the products and technologies we sell. We are committed to ensuring that the equipment and technology supplied by us are used by the customer

Our motto is to provide service responsive to customers' requirements and this is not a mere slogan for us, but an article of faith deeply enshrined into our corporate consciousness.

Same Events

**TATA STEEL**

**We Also Make Tomorrow**



**Mr. Kaka Jian Zhag**  
**From XIXIA LONGCHENG**  
**Special Materials Co. Ltd.**



**Mr. Igor Diagilev**  
**from ACI**



**Mr. Vivek Gautam**  
**From ACI**

**The CRUZ**  
PREMIUM BOUTIQUE HOTEL  
\* RIGHTS OF ADMISSION RESERVED  
\* MANAGEMENT WILL NOT BE RESPONSIBLE  
FOR THE LOSS OF PERSONAL BELONGINGS  
\* JUNE & AUGUST NOT ALLOWED HERE  
\* YOU ARE ENTERING A HOTEL - SMOKING IS  
\* OUTSIDE FOOD NOT ALLOWED  
\* DRESS CODE: SMART CASUALS

## ***Our Products:***

### **Robo-Torque from EXO Technologies, USA:**

An innovative, safe, and complete "ON FURNACE" electrode additional system torque solution for EAF/LRF operators, allowing Radio control for remote controlled additions from the shop floor. They also supply Autosamplers.

### **Copper Moulds and Other Copper Products for Steel Industry from Xixia Longcheng Speciality Materials Co Ltd.**

These copper products are manufactured in one of the most modern and high capacity plants and used by leading steel plants as well as OEMS and plant builders.

### **Super Sonic Sidewall Mounted Oxygen Injection System from ACI, USA for EAF - These are an essential feature of an EAF and are regularly supplied by ACI.**

**Industrial Safety Logo Projector :** The ideal way to display safety signs to prevent accidents. Easy to mount and adjust on cranes in industrial plants.

**Retractable Stainless Steel Gate :** Motor-driven, retractable gates are used as a moveable remote-controlled fencing options. It can cover up a large area in a very short time.

**Acoustical Solutions :** We offer prefabricated sound proofing solutions for DG set, pumps, motors and poly-fiber Acoustic panels for control rooms and offices.

**Emergency Light :** 24V LED super bright LED work lights, bright enough with 2 Blue and 2 Red flashing LEDs, the best gear in a roadside emergency built-in high-quality lithium battery and with 2USB port to charge the mobile device.

**Laser Light :** Powerful laser line light for markings shop floor or pathways with multifunctional industrial applications. It is easy to install and adjust, with the capability to adjust the length of the projection line.

**Silent Portable Phone Booth/Cabin :** Silent portable booth facilities the ease of communication through phone for the individuals working in any noisy environment where conversation in open is not possible.

## ***Our Principals:***

We are immensely grateful and would like to take this opportunity to express our heartfelt appreciation and deepest sense of gratitude to the many persons who have generously offered their guidance, support, and expertise throughout our journey.

We extended our sincere thanks to Mr. Mark Koenig from EXO TECHNOLOGIES, whose invaluable insights and counsel have been instrumental in shaping our strategic direction. We also appreciate the contributions to Mr. Valter Iob and Mr. Mirko Forte from FAST TECHNOLOGIES, whose technical expertise and collaborative spirit have been invaluable asset to our team.

We are indebted and immensely grateful to Mr. Jolly Jack and Mr. Kaka Jian Zhang from XIXIA LONGCHENG specialty material company limited, China, for their unwavering support and trust in our capabilities. Their partnership has been a cornerstone of our success, and we look forward to continuing our fruitful collaboration and take that to a higher level.

We would like to express our gratitude to Mr. Vivek Gautam, Mr. Valeri Shifrin and Mr. Igor from ACI USA for their tireless efforts, in promoting business and fostering a spirit of cooperation.

We also take this opportunity to thank Mr. Jitao Zeng, Ex Sales Manager, Xixia Longcheng whose seminal contributions have played a pivotal role in our growth and expansion.

We are thank ful to M/s Reliance Sino Global China for their continuous support in sourcing various equipment from China. Their support is of immense value in our procurement policy and procurement effort.

We are grateful to Pedan for the support in our efforts to popularise precision engineers low weight safety logo projector in India.



**Mr. Valter Iob**  
**from FAST Technology**



**Mr. Mark Koenig**  
**from EXO Technologies**

